

Title: Towerco sizing

Generated on: 2026-04-07 02:54:04

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How is a towerco valued?

The valuation of a TowerCo is dependent on the anchor contract terms and the growth opportunity from increasing utilisation. These transactions result in large cash proceeds for the MNO offset by the creation of a lease liability due to the annual rent payments to the tower.

How many towercos are there?

TowerCos operate in 10 jurisdictions, with 26 companies analysed: 27% MNO-controlled and 73% independent operators. Some ownership changes occurred in 2024. The market saw 12 M& As in 2024, with five approved under conditions since 2021. TowerCo services are generally unregulated unless they provide additional communications services.

What is TowerCo?

TowerCo is a provider of telecommunications solutions. It offers services such as wireless tower colocation, relocation, and build-to-suit.

What is the future of towerco?

The future TowerCo needs to capture any site quickly, easily, and accurately. From towers to equipment shelters, access roads, cabinets, and ground space - whether it's a rooftop in a dense urban core, a site in a no-fly zone, or halfway up a mountain. Why does this matter so much?

The TowerCo of the future isn't held back by old habits. It's built on new ways of working, powered by data, and focused on outcomes. The TowerCo of the future doesn't just digitize.

Depending upon the size of the original lease footprint, you may or may not be approached by a new carrier to lease more of your property.

infraXchange's market intelligence gives you first-hand, business critical information on the tower and wireless industries, including tower counts, deal tracking, country deep-dives, and C-suite profiles.

Identify gaps and potential opportunities available in the Fibercos and Towercos Market? Get in-depth details about growth drivers and factors influencing the market size & shares in Fibercos ...

Of those MNOs willing to collaborate with TowerCos on BTS beyond contractual agreements eroded from the MNOs' financial constraints, ADL has identified three critical levers for selecting a TowerCo ...

Broadly speaking there are three types of business models for a towerco, which differ in value proposition to the towerco, and thus impact the entire investment cycle we are currently seeing ...

Policies and regulations of relevance for TowerCo operations. TowerCos operate in 10 jurisdictions, with 26 companies analysed: 27% MNO-controlled and 73% independent operators. ...

We have derived tower counts for the category's listed entities from quarterly statements, where available, while the other counts are provided directly by towerco management teams or ...

Website: <https://lesfablesdalexandra.fr>

